

2026-27 Course Details

Cambridge Technical Level 3 Extended Certificate in Business (OCR)



Cambridge Technical in Business is a vocational course. It develops students' core skills and understanding of the requirements of the business sector.

The course includes a range of centre-assessed units, as well as examined units. The mandatory units provide students with the understanding of the wider external contexts in which businesses operate and of internal business functions and their interdependencies. It develops an appreciation of how legal, financial, ethical and resource constraints can affect business behaviour and the influence that different stakeholders can have and how businesses must respond. Optional units focus on specific topics such as human resources, marketing, and customers & communication.

The Cambridge Technical Level 3 Business course will help support further study in business-related programmes in higher education, apprenticeships or the workplace.

Qualities and qualifications needed

Where business has been studied, a Grade 5 or level 2 merit is required.

How will the course be assessed?

Students will be assessed through externally set examinations which are marked externally.

Your teachers will mark the other units that you are required to study and this work will be externally moderated by the awarding body. You will have one opportunity to re-sit each examination unit before you complete the qualification.



50% external examination



50% coursework



Course Content

You will study a variety of different business-related topics as part of this qualification. You will consider legal, financial, ethical and resource constraints that can affect business behaviour and will consider the influence that different stakeholders have and how businesses must respond.

You will develop a number of different transferable skills that are highly valued by higher education institutions including communication, planning, teamwork and research and analysis skills.

- Unit One Business Environment (Examination)
- Unit Two Working in Business (Examination)
- Unit Four Customers and Communication (Coursework)
- Unit Five Marketing and Market Research (Coursework)
- Unit Eight Introduction to HR (Coursework)



Examinations

You will sit two external examinations:

Unit One Business Environment

This is a two-hour examination that will be marked externally by the awarding body.

Unit Two Working in Business

This is a 1 hour 30 minutes examination that is marked externally by the awarding body.

Students will get two attempts at the external examination for Unit 1 and Unit 2. The best score will count towards their overall grade.

Methods of curriculum delivery

You will develop a confidence with the subject matter through learning in a variety of different ways including by carrying out independent research on chosen business organisations. You will work through a variety of student activities and past examination papers to help you prepare for the examination units. Work will be marked by your teachers but you will also peer assess to help with the learning process.

A variety of teaching styles will be used to help you produce both coursework and to prepare for external examinations including the use of guest speakers, use of student activities and examination preparation material and educational visits to local business organisations.